

Cory L. Harms

Experience

Iowa State University	Interim Director of Procurement Services	July 2015 to Present
Iowa State University	Associate Director of Purchasing	March 2006 to July 2015
Iowa State University	Assistant Director of Purchasing	November 2002 to March 2006
Iowa State University	Purchasing Agent III	August 2000 to November 2002
Iowa State University	Purchasing Agent II	June 1998 to August 2000

- Management and development of the requisitioning, purchasing card, e-procurement, and quote systems.
- Development and management of Procurement's IT strategy.
- Design, negotiate and administer complex and specialized procurements.
- Oversight of procurement policies and procedures.
- Management of Purchasing support staff and agents.
- Provide training to University staff on procurement processes.
- Spearhead outreach efforts to vendor community including small businesses and targeted HUB businesses

Des Moines Register	Senior District Manager	September 1994 to June 1998
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- Responsible for leading a circulation and customer service team for district including Ames and surrounding communities.
- Supervised staff of Ames office and distribution center.
- Responsible for training carriers, route drivers, office staff and other district sales managers.
- Led Newspapers in Education Department for several months when position was vacated unexpectedly.

Education

<u>University</u>	<u>Major</u>	<u>Degree</u>	<u>Date Received</u>
Iowa State University	Business	MS	Dec. 2001
Iowa State University	Management	BBA	May 1989

Honors

Randall Leadership Scholarship	(1984)
Des Moines Register - Presidents Ring Winner	(1995)
Iowa State University Essential Piece Award	(2006)
NAEP Young Professional In Procurement	(2006)
NAEP Professional Perspective Award	(2006)
NAEP Neil Markee Communicator of the Year Award	(2007)
NAEP Professional Perspective Award	(2009)

Public Speaking and Presentations

“Cost Savings and Added Value”, NAEP MINK Regional, (2001)
“Cost Savings and Added Value”, NAEP National, (2004)
“Cost Savings and Added Value”, MAPP Regional Meeting, (2005)
“Professional Sustainability – Succession Planning for Higher Ed Procurement”, NAEP Annual Meeting, (2006)
“Professional Sustainability – Succession Planning for Higher Ed Procurement”, NAEP District VI Meeting, (2008)
“Are You Prepared for a Disaster?” NAEP MINK/MNDK Regional Meeting, (2011)
“Are You Prepared for a Disaster?” NAEP National Meeting, (2012)
“Contract Administration”, NAEP National Meeting, (2013)
“Contract Administration”, NIGP Iowa Chapter Meeting, (2013)
“Battling Maverick Spend in the Era of eCommerce”, NAEP Annual Meeting, (2017)
“Amazon and Maverick Spend”, Webinar, (2017)
Moderator NAEP New Attendee Orientation (2007-2014)

Additional Purchasing Related Training

NAEP Basic Purchasing Institute
NAEP Advanced Purchasing Institute
NAEP Senior Professional Academy
NAEP Green Purchasing Institute
NAEP: The Art of Negotiation Webinar
NAPM Seminar “Contracts: Formation, Terms and Conditions”
Federal Acquisition Regulation (FAR) Training

Committee Membership at Iowa State

Web Requisitioning Phase II and III Development
Purchasing Payables Process Improvement Team
Computer Sales on Campus Committee
Recycling Committee
Seamless Procurement and Payment Processing Project
Contract Releasing Design Committee
Regulated Materials Surcharge Implementation Committee
Purchasing IT Committee
Excellence in Procurement Application Committee
Facilitator for 12+ Leadership Program
Electronic Voucher Design Committee
Sciquest Software Project Team Leader
ESM e-procurement project leader
Workday ERP Contracting Team
Technology Enterprise Advisory Committee (TEAC)
Information Technology Leadership Committee (ITLC)

Professional Association Committees and Leadership

National

NAEP President (2014-2015)
NAEP Senior Vice President (2013-2014)
NAEP 1st Vice President (2012-2013)
NAEP 2nd Vice President (2011-2012)
NAEP PRODEC Committee Member (2003-2006)
Educational Procurement Journal Editorial Board (2006 to 2015)
Co-Chair, Educational Procurement Journal Editorial Board (2008 to 2015)
Chair, NAEP Nominating Committee (2012-2013)

Chair, NAEP Program Committee (2013-2014)

Regional

President, NAEP MINK Region 2007-2008
Senior Vice President, NAEP MINK Region 2006-2007
First Vice President, NAEP MINK Region 2005-2006
Second Vice President/Secretary, NAEP MINK Region 2004-2005
Member of MINK member scholarship committee (2003-2009)
Chair of the MINK HUB scholarship committee (2003-2012)

Published Articles

Harms, Cory L., *Procurement: Power Up Your Learning Devices*, Educational Procurement Journal, July, 2006.
Harms, Cory L., *Succession Planning for Higher Ed Procurement*, Educational Procurement Journal, July, 2006.
Harms, Cory L., *I Must Be the Luckiest Man Alive*, Educational Procurement Journal, September, 2006.
Harms, Cory L., *How Are You Managing Your Vendor Database*, Educational Procurement Journal, December, 2006.
Harms, Cory L., *A Defining Moment*, Educational Procurement Journal, March, 2007.
Harms, Cory L., *Am I An Agent or an Agent of Change?*, Educational Procurement Journal, June, 2007.
Harms, Cory L., *Read Your Clients Mind*, Educational Procurement Journal, September, 2007.
Harms, Cory L., *Going Once...Going Twice...Sold to the University...Or is it*, Educational Procurement Journal, December, 2007.
Harms, Cory L., *Price Reasonableness for Federal Funding*, Educational Procurement Journal, March, 2008.
Harms, Cory L., *A Defining Moment*, Educational Procurement Journal, March, 2007.
Harms, Cory L., *Five Things I Learned at NAEP's Annual Meeting*, Educational Procurement Journal, June, 2008.
Harms, Cory L., *I know I am Comfortable....But do I Look Professional*, Educational Procurement Journal, Fall, 2008.
Harms, Cory L. and Diesslin, Bill M., *Is There a Time Bomb in Your Lab*, Educational Procurement Journal, Fall, 2008.
Harms, Cory L., *Applicants Wanted: Purchasing People That Need Professional Development*, Educational Procurement Journal, Winter 2008.
Harms, Cory L., *How to Succeed in Purchasing without Really Trying*, Educational Procurement Journal, Spring, 2009.
Harms, Cory L., *The WORST Well-Kept Secret*, Educational Procurement Journal, Summer, 2009.
Harms, Cory L., *Are Departments Our Allies or Our Enemies*, Educational Procurement Journal, Fall, 2009.
Harms, Cory L., *Can Socialization Help*, Educational Procurement Journal, Spring, 2010.
Harms, Cory L., *Five Tips for E-COMMERCE*, Educational Procurement Journal, Summer, 2010.
Harms, Cory L., *A Defining Moment*, Educational Procurement Journal, March, 2007.
Harms, Cory L., *Is the World Too Stupid to Be Green*, Educational Procurement Journal, Fall, 2010.
Harms, Cory L., *Price Check in Aisle Six*, Educational Procurement Journal, Winter, 2010.
Harms, Cory L., *Maximizing the Value of Your Vendor Database*, Educational Procurement Journal, Spring, 2011.
Harms, Cory L., *Getting the Most from a Vendor Show*, Educational Procurement Journal, Spring, 2011.
Harms, Cory L., *Making the Move to File Electronically*, Educational Procurement Journal, Summer, 2011.
Harms, Cory L., *Green Purchasing – Do Good versus Feel Good*, Educational Procurement Journal, Fall, 2011.
Harms, Cory L., *If You Ain't Comin, You Ain't Learnin*, Educational Procurement Journal, Winter, 2011.
Harms, Cory L., *Call to Action -The Year of the Volunteer*, Educational Procurement Journal, Spring, 2012.
Harms, Cory L., *Sleeping Bear or Caffeinated Squirrel*, Educational Procurement Journal, Summer, 2012.
Harms, Cory L., *Get Up and Fight Like a Purchasing Agent*, Educational Procurement Journal, Summer, 2012.
Harms, Cory L., *Making the Move to ePayables*, Educational Procurement Journal, Fall, 2012.
Harms, Cory L., *Doing More with More*, Educational Procurement Journal, Winter, 2012.
Harms, Cory L., *“Insuring” your Success*, Educational Procurement Journal, Spring, 2013.
Harms, Cory L., Slaugenhaupt, Shelby, Martin, Mary, Meserve, Linda, *The Wonderful World of Beverage Pouring Rights – Three Peer Perspectives*, Educational Procurement Journal, Spring, 2013.
Harms, Cory L., *E-Procurement and the Need for Auditing*, Educational Procurement Journal, Summer 2013.